

Charleston South Carolina

The jewel of the Old South . . . Where history lives!

Old South and Industry Leader Form Successful Union

Thank you for your interest in JK Harris & Company, an industry leader and a financially diverse juggernaut that is poised for continued success in the 21st Century. The opportunity to work for the nation's largest tax representation firm is appealing; however, when you combine the fact that JK Harris & Company's headquarters is located in the heart of the South Carolina Lowcountry and minutes away from downtown Charleston, S.C. – "America's Best Kept Secret" – you've got a one-two punch that's hard to beat.

Founded in 1997 by President and CEO John Harris, JK Harris & Company has served over 160,000 customers and has become the dominant force in the tax representation industry. In addition to the company's hallmark tax business, complimentary affiliates in financial planning and business valuations, small business services and helping victims of investment fraud, help to form an organization poised to meet the needs of customers from all areas of the United States. Add to the mix the company's ability to meet with consumers in over 450 locations nationwide, and JK Harris has all the bases covered.



Charleston Ranks as one of the Best Cities for Careers and Business in the Nation

Each year, Forbes.com produces a list of its picks of the Best Cities for Careers and Business. Charleston ranked No. 22 out of 150 on the list for 2004.

Here's how Charleston fared:

Advanced Degrees:	42
Educational Attainment:	65
Cost of Doing Business:	58
Income Growth:	16
Cost of Living:	91
Job Growth:	33
Crime Rate:	121
Net Migration:	56
Culture & Leisure:	84

Charleston has been in the top one-third of Forbes.com's list for the last two years. In 2003, Charleston ranked as the 33rd Best City for Careers and Business in the Nation.

Economy & Employment

The Charleston area continues to thrive and prosper, providing the opportunity for the development of new business and the expansion of existing business. In 2004, the area attracted hundreds of millions of dollars in capital investments from new and expanding business.

New and expanding businesses announced the creation of more than 1,900 jobs during 2004. Employment boomed as the region added more than 50,000 net new jobs between 1996 and 2004. At the same time, the region's unemployment rate was 4.3 percent in 2004.

JK Harris & Company is the largest tax representation firm in the United States and has served over 160,000 customers since its founding in 1997.

One of the area's major strengths is the economic diversity, lead by its largest sectors: the visitor industry, the Port of Charleston, the military and the medical community. Due to the commitment of the region to work in a diversified economy, as well as the continued expansion and growth of these main economic sectors, success and development consistently mark the area.

"With its well-groomed streets lined with Colonial and antebellum mansions, gardens of magnolias and hibiscus and top-drawer antique stores, Charleston can seem more like a series of postcards than the center of a metropolitan area with a half-million people."

The New York Times

Quality of Life

Beautiful surroundings, cultural sophistication, historic charm, thriving local economy and an outstanding quality of life make the Charleston area a perfect place to call home. Named the Most Mannerly City in America for the 11th time, Charleston hosts millions of tourists each year while the resident population continues to grow. Home to the largest containerized cargo ports on the South Atlantic and Gulf Coasts, one of the Southeast's most impressive medical communities, numerous national and international manufacturers and a Navy and Airforce base, Charleston provides a diverse economic mix and a hotspot for new and expanding businesses.

Charleston is a well-known and respected hub for the arts, culture and entertainment. Innovative cooking and fresh Lowcountry ingredients make Charleston a top-10 destination for readers of **Conde Nast Traveler**.

Named as one of the Top 10 Art Destinations in the US by **AmericanStyle** magazine, Charleston has been the proud host of the annual Spoleto USA since its founding in 1977. Other must-see art festivals around the tri-county area dot the calendar throughout the year.



The new Family Circle Magazine Stadium on Daniel Island attracts some of the music industry's top acts, while the 14,000-seat North Charleston Coliseum presents popular entertainers and shows for all ages. The South Carolina Aquarium in downtown Charleston is the most visited attraction in the Metro area. Annually, thousands of people tour Charleston's magnificent collection of historic homes.

More than 50 public parks and gardens offer perfect picnic spots, playgrounds, nature and bike trails, and much more. Charleston Waterfront Park, one of the city's latest revitalization efforts, provides a grand view of the Charleston harbor. County-operated parks present amenities such as campgrounds, playgrounds, water parks, nature trails, meeting and convention facilities and lakes.

Kids' Quality of Life

You'll never hear a child in the Lowcountry say, "I'm bored!" With so much to see and do, children and their parents can spend time together learning about Charleston's history, playing at local parks or attractions or attending a sporting event or festival.

Whether it's ice skating, miniature golf, museums, public beaches or water parks, there is something to see and do for your children in Charleston.

Sports & Recreation

Sports fans look no further. The Charleston area offers year-round sports and recreation, perfect for everyone – from the sports enthusiast to those looking for family fun.

Highlighting the area's recreation opportunities is its most natural resource – Beaches, and plenty of them. With a mild average temperature of 65 degrees, the southern climate allows for plenty of enjoyable outdoor activities and recreation. Many beautiful historic landmarks, plantations and county park facilities are available to residents and visitors. Beach parks with boardwalks, lifeguards and amenities, and nature-oriented parks with bikes, boats, trails, camping facilities, playgrounds and more are also perfect for family fun.

The Charleston area offers plenty of sporting activities on all levels – high school, college (NCAA Division I) and professional.

Professional & College Teams

The Charleston RiverDogs, a minor league baseball team, is a Class A farm team of the New York Yankees and play in one of the finest, most modern baseball facilities in the country in Joseph P. Riley Park located on the Ashley River. The Battery, Charleston's A-League Division II professional soccer team, is the highest level of professional sports played in the Lowcountry. The South Carolina Stingrays, a professional ice hockey team, plays its games in the centrally located North Charleston Coliseum. In addition, the Family Circle Cup is truly one of the sport's signature events, and is staged at one of the finest outdoor stadiums in the Southeast.

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"Called the friendliest city in the U.S., this lowcountry beach town combines modern city amenities with old world charm. Extra points for the seafood and the sailing."

Men's Journal Magazine

JK HARRIS AND CHARLESTON . . . A Winning Combination!

And while professional sports are aplenty in the Charleston area, so is college athletics. The Citadel, College of Charleston and Charleston Southern University all field competitive athletic teams, with The Citadel and Charleston Southern boasting NCAA Division I-AA football teams. The University of South Carolina, less than two hours away, and Clemson University, located in the upper part of the state, compete in major college athletic conferences and frequently compete in the Charleston area against the local college teams.

Golf & Tennis Galore

Charleston golf offers exceptional variety and challenges in beautiful surroundings. These characteristics make the Charleston area a top pick for golfers. Kiawah Island's Ocean Course gained international attention in 1991 when it hosted the famous Ryder Cup. Over 20,000 visitors watched the "War on the Shore" in 1991 when it hosted the famous event. Recently, the PGA announced that the Ocean Course would host the 2012 PGA Championship. Wild Dunes Resort on the Isle of Palms is home to two world-class 18-hole championship courses. Public golf courses offer a wide variety of challenges and characteristics. For tennis lovers, the Family Circle Tennis Center on Daniel Island includes 17 championship tennis courts (13 clay and 4 hard).

Water Sports

With 90 miles of coastline and 171,000 acres of fresh water lakes,



water sports are one of the most popular activities in the Charleston Metro area. Over 15 local marinas are packed year-round with everything from schooners to yachts to sponsored fishing tournaments throughout the year. Boat and kayak rentals are available, as well as private sailing charters and lessons. A fisherman's paradise lies in fresh water lakes – Lake Marion and Lake Moultrie – Berkeley County, and in the salt water rivers and creeks of the Atlantic Ocean. In-shore and off-shore fishing charters offer half-day, full-day and overnight trips. Charleston's beautiful waters are perfect for skiing, surfing, jet skiing, scuba diving, deep-sea fishing, parasailing and swimming.

PUBLIC

Beachwalker Park on Kiawah Island
Edisto Beach, Edisto Island
Folly Beach County Park, Folly Beach
Isle of Palms County Park
Sullivan's Island

PRIVATE

Wild Dunes on Isle of Palms
Kiawah Island
Seabrook Island

Charleston

Average Annual temperature: 65.6° F
Average daily Maximum: 75.5° F
Average daily Minimum: 55.7° F
Percent Sunshine: 63%

Population (Metro Area, 2003): 571,631
Comprised of three counties:
Berkeley, Charleston, Dorchester
Atlantic Coastline: 90 miles

JK Harris & Company *John Harris Builds Industry to Help Taxpayers Resolve Tax and Debt Problems*

As a sole practitioner CPA in 1997, John Harris felt strongly that the best way to grow his business was to find a niche that wasn't being served.



He found that niche by chance when a local retailer asked him to solve a problem: he hadn't paid his taxes for several years. Harris trimmed the \$90,000 liability to \$42,000, set up an installment plan with the Internal Revenue Service to pay off the balance and received a \$3,000 fee.

In resolving this tax problem, one shared by millions of Americans, Harris, now 52, sowed the seeds for a successful new business. Today, eight years later, that seed has grown into a company that is approaching \$100 million in revenue and serves a broad range of taxpayers suffering tax liability and debt management problems.

JK Harris & Company LLC, is comprised of a family of four companies employing 550. It is the nation's largest tax resolution company. JK Harris consultants are available to meet with consumers in over 450 locations in 46 states. This dynamic organization attracts more than 500 new clients a week. Based on his success with the Charleston retailer and others with similar tax resolution problems that soon followed, Harris began structuring

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"Few places can rival Charleston's grace, history and tradition."

New York Post



“Since I have been here, we have never advertised for a supervisor or manager – we’ve always hired from within. There are few companies who can say that, and I believe it’s a great recruiting tool for us. Promoting from within is something I learned was a major part of the company philosophy, from John Harris on down.”

– Vicki Gorin, Vice President for Human Resources

a new company to serve this neglected market. He recruited ex-IRS agents, Enrolled Agents and other tax professionals, established a national sales force, launched an advertising program throughout the United States and began helping taxpayers resolve their debts with the IRS.

As the company continued to grow, Harris came to a logical conclusion: people with tax debt were also likely to have other unresolved financial matters that needed attention. Basically, their lives were already in distress because of their mounting debt management problems. Their IRS dilemmas were just one symptom of much larger debt issues.

There were individuals who had fallen behind paying credit card and student loan debts and weren’t sure of the best way to resolve their issues; clients who were hapless victims of investment fraud, Ponzi schemes and other fraudulent investment practices and didn’t know they could obtain tax relief for their losses; individuals and business owners seeking to reduce their taxable income by following a professionally structured financial plan; individuals

seeking help in preparing their tax returns; and taxpayers requiring professional support for an IRS audit.

Recognizing the potential for providing additional debt management and tax resolution services to these individuals, Harris expanded his company’s offerings by providing additional services.

In a country where consumer debt is surging past \$2 trillion and where the IRS is increasing the number of levies on delinquent taxpayers, there is clearly a need for the services of the JK Harris family of companies.

A summary of the JK Harris family of companies:

JK Harris & Company, LLC/Tax Resolution, includes veteran ex-IRS agents and tax professionals who are experienced in the fields of taxation and its laws. The company secures Limited Power of Attorney designation, becoming the client’s ally, legal representative and negotiator to resolve the tax liability with the IRS. JK Harris & Company is the dominant force in the tax resolution industry.

JK Harris 165 Services, LLC, helps victims of unrecoverable investment losses caused by theft recover a portion of their losses through Section 165, an often-overlooked provision of the IRS tax code.

JK Harris Advisors, LLC, works with individuals who can benefit from a comprehensive financial plan that can help them deal with tax liabilities and long-term financial goals.

JK Harris Small Business Services, LLC, works with businesses which can benefit from having functions of their operations – accounting, bookkeeping and tax preparation handled by professionals who have years of experience and a track record of success behind them.

For more information about what JK Harris & Company has to offer you, please visit our websites:

www.jkharris.com

www.165services.com

www.jkharrisadvisors.com

“When you walk the streets of Charleston you are on a treasure hunt. And a treasure hunt is always to be found.”